

## Monthly Payment Plan

For New Youth and New Adults Joining This Year Beginning June 1, 2025

### Payment Options

#### Youth

#### Adult

- One Time Payment of \$170
  OR
- 12 Monthly Payments of \$16
  12 x \$16= \$192
- One Time Payment of \$80
  OR
- 12 Monthly Payments of \$8
  12 x \$8 =\$96

The total cost of the 12 monthly payments is larger than the one-time annual payment to account for monthly transaction and processing fees.

### Why Have a Monthly Payment Option for New Scouts?

- 1. To give families an affordable option when they choose to join during the fall Join Scouting Nights or at any time of the year.
- 2. We have heard that many families choose not to show up at joining night events due to the one lump cost and their budget. This option opens the door for new families to participate in a cost friendly way.
- 3. Gives first year Scout families time to fundraise and add money to their Scout account that can go to pay for their registration fee in year two.

# Why Can't Current Scouts Make Monthly Payments When It Is Time To Renew?

- The Heart of Virginia Council must pay the National Scouting America organization the full annual registration fee at the time of registration
- HOVC cannot afford to front the registration fee for all of its current members
- It will cost \$80,000 \$100,000 to front the registration fee for just new members

### Monthly Payment Plan Forms

Parents of Scouts who choose the monthly payment plan option will need to fill out:

- 1. A paper youth application
- 2. A form giving our third-party vendor Swipe Simple permission to charge their credit card every month.

Joining via BeAScout.org is still a great option for those who want to pay for the full registration fee with one payment

 There is no online registration option for those who choose to make monthly payments.

## Can families on the payment plan continue at the time of renewal?

The payment plan is designed to help new families get into the program and not let the cost become a barrier to joining.

The hope is that the Scouts earn money through their unit fundraising in their first year, which allows them to cover the cost of registration going into year two.

In year two if a family still needs to use the payment plan, then they will have that option.

However, they will need to fill out another form stating that they agree to allow us to pull the monthly payments from their credit card for 1 more year.